



May 14, 2018

Dear Sub-Contractor:

In February 2018, Blue Water Industries acquired Hoover, Inc. We would like to take a moment and welcome you to the Blue Water family.

We have legally changed our name from Hoover, Inc. to BWI MTN II Inc. d/b/a Blue Water Industries. We ask you to sign below and e-mail a signed copy of this letter to Pam Eatherly at [peatherly@bluewaterindustries.com](mailto:peatherly@bluewaterindustries.com) (or fax to 615-793-0064).

**In order for Blue Water Industries to promptly pay you and comply with all Federal, State, and Local regulations, we ask you to email the following information to Pam Eatherly at [peatherly@bluewaterindustries.com](mailto:peatherly@bluewaterindustries.com) (or fax to 615-793-0064) as soon as possible:**

- W-9:** A blank form is available on our web site, as noted above. Please email or fax a signed as soon as possible.
- Insurance Certificate (ACORD Form) Naming BWI MTN II Inc. as Certificate Holder and Additional Insured:** Please ensure that Auto, General and Workers' Compensation insurance forms are included. If you have any questions or concerns, please call Greg Muncy, our Safety and Health Manager at (865) 617-0154 or Pam Eatherly at (615) 793-2600.
- Certified Payrolls:** Please send all certified payrolls to [construction@bluewaterindustries.com](mailto:construction@bluewaterindustries.com) .
- Invoices:** Invoices if applicable should continue to be sent in the same way as what you are currently doing. Please ensure that you update our name to Blue Water Industries

We are well aware that acquisitions and change may bring on concerns or questions. We stand ready and are always available to answer any questions you may have. If you have questions or require additional information or paperwork, please send your request to Pam Eatherly at [peatherly@bluewaterindustries.com](mailto:peatherly@bluewaterindustries.com). Our request is for you to continue to provide your materials and services as contracted. Pam is available to address any problems at (615) 793-2600.

Sincerely,

**Blue Water Industries**

Edward L. Baker II  
Chief Executive Officer

*Hoover, Inc. has changed its name to BWI MTN II Inc. By execution below, you acknowledge that all references to Hoover, Inc. in any contract between you and Hoover, Inc. shall be deemed to refer to BWI MTN II Inc. Except as provided by this amendment, the terms and conditions of all contracts between you and Hoover, Inc. remain in full force and effect.*

\_\_\_\_\_  
By: \_\_\_\_\_

Name: \_\_\_\_\_

Date: \_\_\_\_\_